

Join Our Team as a Sales Representative!

A leading **sanitary service and distribution company** is seeking a dynamic and experienced **Sales Representative** to become part of our growing team.

What We're Looking For

We want a motivated professional with:

- Strong knowledge of the sales process
- Proven ability to generate leads and build lasting relationships
- A quick learning mindset and team-oriented spirit
- Drive to consistently meet and exceed sales targets

Your Objectives

- Represent our products and services with deep knowledge and consumer insights
- Achieve weekly, monthly, and annual sales quotas through effective strategies
- Generate leads and strengthen customer relationships with a structured daily schedule
- Develop and execute territory action plans using data analysis and branch feedback

Key Responsibilities

- Be an expert on our products and services
- Identify and convert prospective customers
- Engage new and existing clients to understand their needs
- Highlight product features and solutions to customer challenges
- Negotiate terms and prepare sales agreements
- Collaborate with colleagues across departments
- Maintain contact lists and follow up to nurture relationships

What We Offer

- Attractive compensation package
- Base salary plus performance incentives
- Opportunity to grow with a leading company in the industry

Send your application to: jobapplications.srlx@gmail.com

We thank all candidates for responding, however, only short-listed applicants will be contacted.